

DEC 12, 2001 5 PM

USA/KODIAK

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CALL TO ORDER 5:05 PM

BOARD MEMBERS PRESENT: Fiorentino, Schactler, Adams, Wischer, Keplinger, Fox, Myrick, Kouremetis

OTHERS PRESENT: Erin Harrington, Administrative Assistant, and Dana Ried

APPROVAL OF AGENDA AND NOV 13 MINUTES:

Minutes of Nov. 13 approved unanimously.

Agenda approved with addition of budget discussion, workman's comp. And mini grant.

WELCOME TO ERIN HARRINGTON:

USA/Kodiak Board welcomed Erin Harrington with great pleasure.

Wischer emphasized that the Administrative Assistant job description was clear that Erin would answer to the USA/Kodiak Board Chair.

Myrick stated that he felt it was important that Erin share opinions on subject matters at meetings even though she is non-voting.

Fiorentino stated that he hoped Erin would be able to grow into a position where she could help members by looking into and establishing relationships with brokers and buyers of our products, as well as working on a marketing program for USA members.

Erin expressed she was excited about the job and stressed that she would like to use her position to bring greater exposure to USA through writing to trade periodicals etc.

NEW COMPUTER:

Motion made by Wischer and seconded by Kouremetis that the new Dell computer be ordered ASAP.

LEGAL BILL:

General discussion by Board that each USA Chapter (Kodiak, PWS, CRSPA) should have a designated person who speaks with Mundt/MacGregeor.

Recommended and decided that USA request all bills be detailed as to who and what each call etc regarded so that we can delineate billings to appropriate USA chapters.

CONTRACT MAINTANENCE:

Retro Dates: Nov 1 was 1st retro date and only WCP has responded by paying their fishermen a small retro on sockeye. WCP also wrote USA a letter as requested in contract. Other processors have not complied with notifying USA or their fishermen at this point.

Decided that Negotiating Committee should pay visits to processors and amongst other things remind them of their lack of compliance with the Nov. 1 date.

Schactler informed Board that Icicle Seafoods had made a large sale of pinks @ \$35/case, softening the market substantially.

Wischer and Keplinger asked that Erin begin to keep a file for each processor as to what they have paid; dock, ice etc, anything and everything that is specific to that processor. All correspondence would be included in the file. This will aid the Negotiating Committee.

Wischer briefly discussed the seriousness of our situation and said that perhaps marketing product for USA members would be the most productive thing we could do for our members, especially those that may become displaced by processors.

Fiorentino recommended USA send local processors Christmas cards.

MEMBERSHIP:

Adams reported we have received some more dues/assessments and 15% payments.

Recommended that the remainder of 15% non-paying fishermen receive phone calls after the holidays to encourage payment. Adams will contact McFarland who has offered to do this.

BUDGET:

Adams reported that she had spoken with Board member Allen and relayed his recommendation that as of the 1st of the year USA redo its budget.

Tentative Budget Committee set up consisting of Myrick, Allen, and Harrington at this time.

Recommended that next meeting emphasize USA goals for the next year with budget amounts attached.

WORKMAN'S COMPENSATION:

Unanimous decision that USA use Allstate to acquire coverage for Harrington. Amount is \$150/year.

MINIGRANT APPLICATION:

Unanimously decided that Harrington & Adams should try to get application for ADCED minigrant done and submitted by Dec 21, 2001.

ADJOURN:

Meeting adjourned @ 7PM.

